

Power Your Managed Services

iRewards Bonus Points for Managed Service Providers

The Managed Services Program is a testament to our channel commitment, and it redefines the meaning of a program. Within the MSP Program, APC by Schneider Electric is taking a holistic approach to further enhance several areas of the business to enable and grow recurring revenue streams for our partners. You can now redeem managed units for elevated points.



Summary of the program

APC is now rewarding partners in the APC Managed Services Program for managing their customers' Smart-UPS! Part of the iRewards Program, points can be redeemed for:

- \$100 Credit through IT Distribution
- \$100 Credit through Marketing
- Any available prize from the on-line iRewards catalog

Net New SKUs - **2,500 points**Existing SKUs (claimed quarterly) - **500 points**

Requirements:

- Select Level Partner with Managed Service Provider Specialization (MSP Certification Path must be completed)
- Claims must be submitted via new MSP Claim Form
- Partners must currently be eligible for iRewards
- Partners may be asked for additional information verifying their devices

To claim points, Select the MSP Claim tab on you're MY CLAIMS form.

- 1. SKU
- 2. Serial Number
- 3. Upload XML Screenshot
- 4. RMM Vendor
- 5. Invoice # (optional)

Log into iRewards through your personal page

APC by Schneider Electric reserves the right to alter or cancel or alter programs and promotions at any time. National IT VARs, DMRs, & Electrical Distributors may take the MSP Certification training but are not eligible for any discounts or financial benefits associated with the Managed Services Program.



