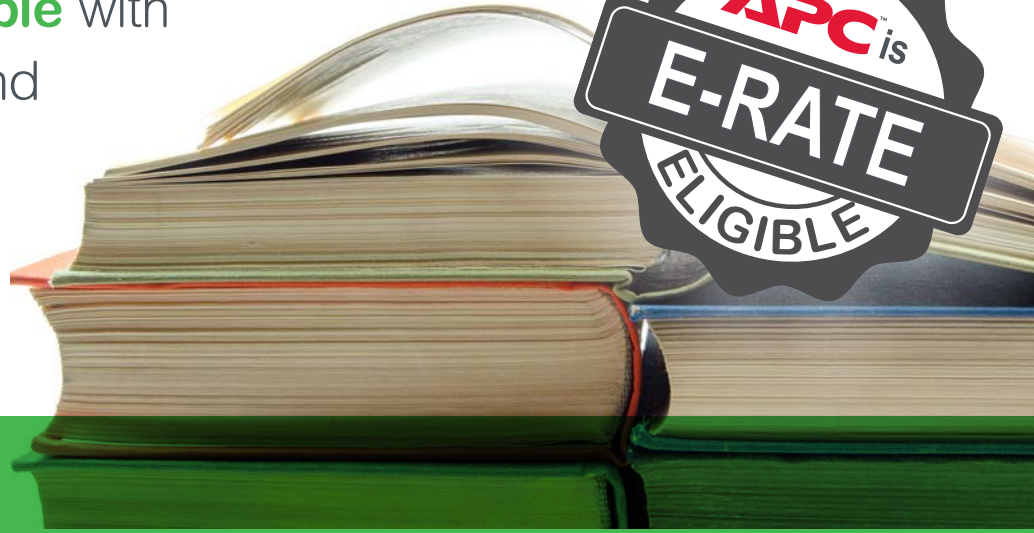


Your Trusted Partner in Education

Simplified & Profitable with
E-Rate Approvals and
**Instant Stackable
Discounts.**



APC by Schneider Electric wants to be **Your Trusted Partner in Education**. We know that your K-12 customers in particular are faced with short buying seasons and limited funding. Let us help you make it easy!

Instant & Stackable Discounts

Earn
5%
on K-12
SKUs

EARN UP TO
12%
17%

*Up-Front through IT Distribution. Stack with eligible rebates

-or-

Stack with APC deal registration programs

K-12 Eligible SKUs [\(click here\)](#)



Network UPS



Cabinets/Enclosures



Rack Mount PDUs



Extended Warranties

Participating IT Distributors are Tech Data, Ingram Micro, Synnex, and D&H.
Contact your [APC team](#) at IT Distribution for details

Life Is On

APC[®]
by Schneider Electric

Your Trusted Partner in Education

Instant. Stackable. Discounts.



Eligible partners may stack the new 5% K-12 discount with existing APC deal registration programs!

If you're selling...	You're Eligible for..	Then Combine...	For a total discount of..
\$15,000 of Smart-UPS	Opportunity Registration Program	ORP + K-12	10% (5% ORP + 5% K-12)
\$7,500 of Enclosures/PDUs	Opportunity Registration Program	ORP + K-12	12% (7% ORP + 5% K-12)
Smart-UPS with a valid Cisco, HP, Dell, EMC, or NetApp Deal Registration	Attach Incentive Program	AIP + K-12	10% (5% AIP + 5% K-12)
< \$15,000 integrated solution of 3 or more of the following categories: <ul style="list-style-type: none"> • Smart-UPS • Racks • Concurrent Services • Rack PDUs • DCIM and or Security & Environmental • Monitoring 	Edge IT Program 3 categories = 7% 4 categories = 10% 5 categories = 12%	Edge IT + K-12	12%, 15%, or 17% 3 categories = 12% (7% Edge + 5% K-12) 4 categories = 15% (10% Edge + 5% K-12) 5 categories = 17% (12% Edge + 5% K-12)
\$15,000 of Smart-UPS or \$7,500 of Enclosures/PDUs AND have a valid AIP Eligible Vendor Deal Registration	Opportunity Registration Program AND Attach Incentive Program	ORP + AIP + K-12	15% (5% ORP smart ups + 5% AIP + 5% K-12) OR 17% (7% Racks/PDUs + 5% AIP + 5% K-12)
< \$15,000 integrated solution of 3 or more Edge Eligible Categories AND have a valid AIP Eligible Vendor Deal Registration	Edge IT Program AND Attach Incentive Program	Edge IT + AIP + K-12	Up to 17%

Limitations & Eligibility

Up-Front Discount Through IT Distribution Limitations:

- Participating IT Distributors are Tech Data, Ingram Micro, Synnex, and D&H.
- \$15,000 Order limit (For larger orders they should refer to the Opportunity Registration Program).
- For the duration of the promotion, quantity limits may apply on a project basis through distribution. Please contact your IT Distributor contact for more information.

Eligibility

Contact your [APC Team](#) at IT Distribution for eligibility details.

For K-12 Discounts Paired with Deal Registration Programs:

Partners at the Registered level in the APC Channel Partner Program are eligible for the Attach Incentive Program (AIP), and partners at the Select level and above are eligible for the Opportunity Registration Program (ORP) and the Edge IT Program.

Financing Options: 60 Day Financing available on select projects at select distributors. Please contact your APC rep to learn if your project qualifies.

For FAQ, [click here](#).

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