

**Channel Support Team (West)**

Matthew McGraw - Regional Director  
 Matthew.McGraw@schneider-electric.com  
 (480) 629-4642



CALIFORNIA TERRITORY		District Manager (Field)	Partner Manager (Inside)
SOUTHERN CALIFORNIA	SIMON RHYNER SIMON.RHYNER@SCHNEIDER-ELECTRIC.COM (310) 953-1670		Alex Gorski Alexander.Gorski@schneider-electric.com (714)708-4756
NORTHERN CALIFORNIA	MATTHEW ANDREWS MATTHEW.ANDREWS@SCHNEIDER-ELECTRIC.COM (415) 652-1204		Jennifer Egert Jennifer.Egert@schneider-electric.com (714) 708-4759
NORTHERN NEVADA			
HAWAII			
NORTHWEST TERRITORY			
WASHINGTON	GREG WELLBROCK Greg.Wellbrock@schneider-electric.com (206) 388-9581		Joyce Lam Joyce.Lam@schneider-electric.com (714) 708-4757
OREGON			
ALASKA			
COLORADO	JEFF PRAK Jeff.Prak@schneider-electric.com (303) 263-4309		Mick Kassis Mick.Kassis@schneider-electric.com (714) 361-2223
UTAH			
WYOMING			
MONTANA			
IDAHO			
MIDWEST TERRITORY			
MINNESOTA	JEFF SINGER jeffrey.singer@schneider-electric.com (401) 368-8265		Winston Li Winston.Li@schneider-electric.com (714) 704-4755
NEBRASKA			
IOWA			
THE DAKOTA'S			
UPPER WISCONSIN			
UPPER ILLINOIS	MATTHEW HAMEL MATTHEW.HAMEL@schneider-electric.com (773) 255-4581		RICKY ALBAVERA Ricardo.Albavera@schneider-electric.com (714) 708-4769
LOWER WISCONSIN			
MISSOURI	KANE STREICHERT Kane.Streichert@schneider-electric.com (607) 316-5948		Shauna Ammendola Shauna.Ammendola@schneider-electric.com (714) 708-4742
LOWER ILLINOIS			
KANSAS			
SOUTH CENTRAL TERRITORY			
NORTHERN TEXAS (DALLAS)	NICOLAS COURNIOTES Nicholas.Courniotes@schneider-electric.com (972) 955-8028		Jessica Haskins Jessica.Haskins@schneider-electric.com (714) 361-2221
OKLAHOMA			
EASTERN TEXAS (HOUSTON)	TIMOTHY FIGUEREDO TIMOTHY.FIGUEREDO@SCHNEIDER-ELECTRIC.COM (312) 241-4993		Tyler Daigler Tyler.Daigler@schneider-electric.com (714) 361-2224
CENTRAL TEXAS (AUSTIN & SAN ANTONIO)			
WEST TEXAS			
ARIZONA	JORDAN HEATH Jordan.Heath@schneider-electric.com (480) 371 8266		Brendan Sullivan Brendan.Sullivan@schneider-electric.com (714) 361-2214
SOUTHERN NEVADA			
NEW MEXICO (INCLUDING EL PASO, TX)			

## Channel Support Team (East)

Mike Sardelli - Regional Director  
 Mike.Sardelli@schneider-electric.com  
 (401) 524-6222

Life Is On



NEW ENGLAND	District Manager (Field)	Partner Manager (Inside)
MAINE	ERIC DUE ERIC.DUE@SCHNEIDER-ELECTRIC.COM (401) 932-4902	NATHAN COSTELLO nathan.costello@schneider-electric.com (401) 792-4129
NEW HAMPSHIRE		
VERMONT		
RHODE ISLAND		
MASSACHUSETTS		
CONNECTICUT		
NY METRO		
NORTHERN NEW JERSEY	Robert Tougas	CRAIG TORTOLANI craig.tortolani@schneider-electric.com (401) 792-4051
EASTERN NEW YORK*	Robert.Tougas@schneider-electric.com	
* WEST OF HUDSON TO ALBANY	(480) 519-6350	
NEW YORK CITY	Elliott Turek	
LONG ISLAND	elliott.turek@schneider-electric.com	
SOUTHWEST CONNECTICUT	(860) 302-0938	
PHILADELPHIA		
EASTERN PENNSYLVANIA	BERNARD RUZZO	JACOB ZBARSKY
SOUTHERN NEW JERSEY	Bernard.Ruzzo@schneider-electric.com	Jacob.Zbarsky@schneider-electric.com
DELAWARE	(215) 375-4910	(401) 792-4152
CAPITAL REGION		
VIRGINIA	BRADFORD TILLINGHAST	EMILY PEREIRA
MARYLAND	Brad.Tillinghast@schneider-electric.com	emily.pereira@schneider-electric.com
WASHINGTON DC	(804) 790-9825	(401) 792-4127
CAROLINAS		
NORTH CAROLINA	CAM SLAUGHTER	MASON KENNEY
SOUTH CAROLINA	Cam.Slaughter@schneider-electric.com	mason.kenney@schneider-electric.com
	(803) 412-5729	(401) 792 4128
GEORGIA		
GEORGIA	TREVOR ADAMS	MEGAN TER MEER
ALABAMA	trevor.m.adams@schneider-electric.com	megan.termeer@schneider-electric.com
	(404) 217-1974	(401) 792-4153
FLORIDA		
FLORIDA	ALEXIS SCHWABE	CONOR HICKEY
	Alexis.Schwabe@schneider-electric.com	conor.hickey@schneider-electric.com
	(407) 463-6083	(401) 792-4049
TENNESSEE	EVAN HAMEL	CAMERON DUQUETTE
ARKANSAS	Evan.Hamel@schneider-electric.com	cameron.duquette@schneider-electric.com
MISSISSIPPI	(615) 440-0258	(401)792-4062
LOUISIANA		

**Channel Support Team (East)**

Mike Sardelli - Regional Director  
 Mike.Sardelli@schneider-electric.com  
 (401) 524-6222

Life Is On



	District Manager (Field)	Partner Manager (Inside)
INDIANA	CHRISTOPHER MUSICK christopher.musick@schneider-electric.com (937) 271-5066	BILL MATSON
KENTUCKY		william.matson@schneider-electric.com
SOUTHERN OHIO		401-792-4018
<b>GREAT LAKES</b>		
NORTHERN OHIO	RON SCALETTA Ronald.Scaletta@schneider-electric.com (440) 836-2176	SAMUEL MUDDIMAN
MICHIGAN		samuel.muddiman@schneider-electric.com 401-792-4084
<b>WESTERN NEW YORK</b>		
WESTERN NEW YORK	TREVOR NORTON Trevor.Norton@schneider-electric.com (508) 813-8648	FRANK SKAGGS
WESTERN PENNSYLVANIA		Frank.SkaggsIgnagni@schneider-electric.com
WEST VIRGINIA		401-792-4157