



# EcoStruxure IT for Partners

Gain new visibility into a customer's physical IT layer via APC's cloud based vendor agnostic software solution.

## Why EcoStruxure IT?

Make IT infrastructure more **reliable & efficient** while simplifying management by offering complete visibility, alerting & modeling tools for **end customers with environments** that have qualities such as:

- Distributed IT i.e. IDF & branch locations
- Hybrid IT
- Connected devices that speak SNMP or Modbus TCP

## Value to Your Customer

EcoStruxure IT allows you to **assess and monitor** your customer's existing IT environment and give them recommendations on:

- How to decrease utility costs by right **sizing power & cooling** configurations
- Identify **security vulnerabilities**
- Pinpoint opportunities to **bring applications to the cloud**
- **Server compatibility** assessment

Offer your customers the ability to monitor and give insight into their environment through:



## EcoStruxure IT Expert

### Assess

- ✓ Cost and Efficiency Analysis of Cloud vs. On Premise
- ✓ Identify IT Refresh Opportunities
- ✓ Insight into where to best spend their next IT dollars

### Monitor & Manage

- ✓ Multi-tenancy monitoring of your customer's existing equipment
- ✓ Access the dashboard from any device
- ✓ Provide data-driven, actionable insights
- ✓ Real-time device alarms

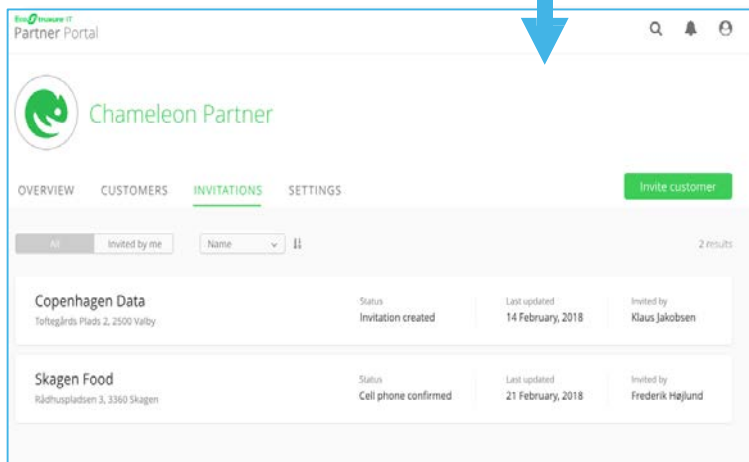
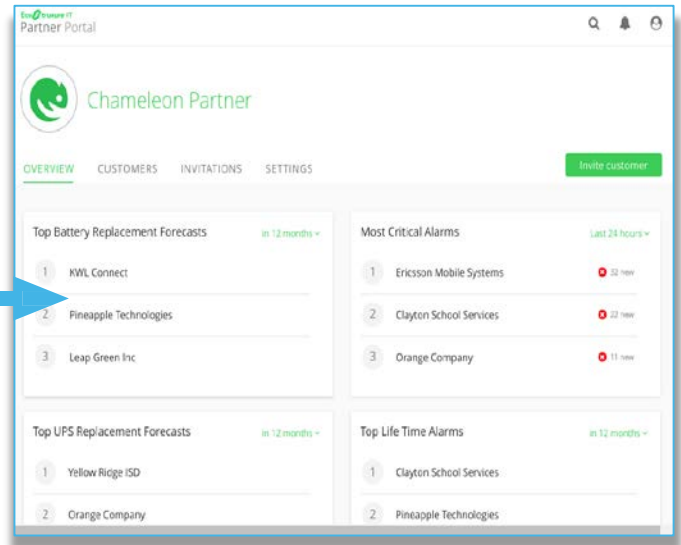
# How to Access EcoStruxure IT

Connect through the *EcoStruxure IT Gateway*

EcoStruxure IT cloud based software allows you to **invite new and existing customers to the EcoStruxure IT Gateway**, giving you visibility into their inventory of physical infrastructure products that communicate via SNMP or Modbus TCP.

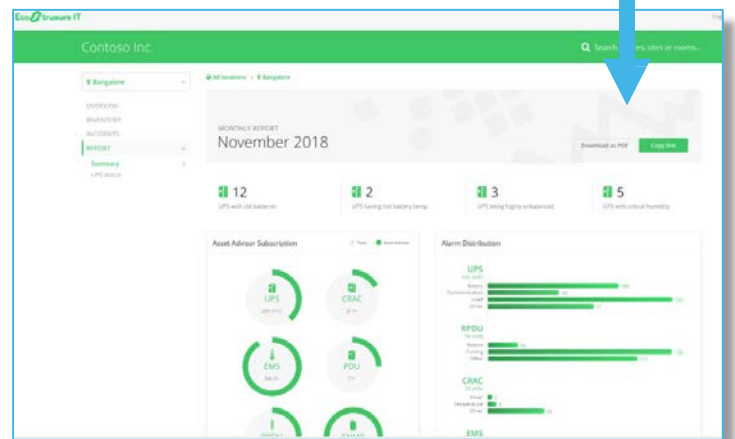
Connect to the **EcoStruxure IT Dashboard\*** for partners

Once signed into the dashboard, invite your customers to connect to the **EcoStruxure IT Gateway**



To guarantee a smooth connection, contact your APC Channel Manager or [click here](#) for the **Gateway System Requirements**

After they are connected to the Gateway, you can monitor their infrastructure via **EcoStruxure IT Expert**, gaining insight elements such as on-phase balancing, humidity, and more



In addition to having visibility into your customers' network, you can begin running any of the following **assessments on their IT infrastructure**:

- ✓ vSphere 6.5 Readiness
- ✓ Hyper-Converged Selection
- ✓ And more!
- Physical Infrastructure**
- ✓ UPS Health Check
- ✓ Cooling Optimization

Sign up for a **free demonstration & 30-day trial** of *EcoStruxure IT Expert*

Get Started Today